Montgomery County, Maryland

FY2012 THIRD QUARTER REVENUE UPDATE

Presentation to the Montgomery County Council

Department of Finance



Revenue Update

Three Quarter Fiscal Year Results

Total tax revenues, including investment income, totaled \$2.006 billion and were 7.5% above the same period in FY11 due primarily to revenues from the income tax (\uparrow 28.1%) and the fuel and energy tax (\uparrow 4.7%).

Income Taxes:

- Income tax revenues through March stood at \$731.2 million and approximately \$160.3 million above revenues for the same period in FY11. The increase was attributed to a change in the distribution formula for the quarterly distribution in November, taxpayers filing for an extension, and reconciliation for tax year 2010.
- The change in the formula by the Maryland Comptroller yielded an increase of \$29.8 million (↑14.0%) above the November distribution in FY11. Revenues from extensions and reconciliation were \$117.8 million above last fiscal year or nearly 700 percent.

• Property Taxes:

The General Fund (G.F.) portion of property tax collections (including penalties and interest) was \$1.038 billion (↓1.8%) through March compared to the same period in FY11. The decline is attributed to a decrease in the taxable assessable base for real property from the prior year.

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Property Taxes (continued):

 Because the triennial reassessment rates for real property declined three years in a row, the real property taxable assessment is estimated to decline 3.6 percent in FY12 – the first such decline in recent history.

Transfer and Recordation Taxes:

- Revenues from the transfer tax (excluding condominium conversions) through March of FY12 were \$51.5 million, or 2.7% below the same period last fiscal year.
- Revenues from the recordation tax (excluding the CIP portion and the rate premium) were \$30.4 million, a decrease of 4.5% over last fiscal year.
- The decrease in the transfer tax is due primarily to a decline in revenues from residential transactions (↓8.0%). The total volume of transfers, not including condo conversions, was down 8.9% during the three quarters of FY12 compared to the same period last fiscal year. The total volume of recordation tax transactions (excluding CIP portion and rate premium) was down 7.2% compared to the three quarters of fiscal year 2011. The decrease in recordation tax transactions was attributed to a 9.4 percent decrease in the volume of residential activity and 6.7 percent decline in the volume of refinancing.
- The combined amount of revenues from the transfer and recordation taxes (excluding condo conversions, CIP portion, and rate premium) was \$81.8 million compared to \$84.7 million for the same period last year (↓3.4%).

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Consumption Taxes:

- Total revenues from the consumption taxes (fuel/energy, hotel/motel, telephone, and admissions) totaled \$155.0 million, which were 1.6% above the three quarters of FY11. The slight increase is solely attributed to fuel/energy tax collections.
- Fuel/energy tax collections totaled \$112.5 million and 4.7% above the same period in FY11.
- Revenues from the telephone tax were \$30.3 million and 4.9% below the previous fiscal year. The decrease revenues is attributed to a significant decline in revenues from landlines.
- Revenues from the hotel/motel tax were 7.9% below the same period last fiscal year.
- Revenues from the admissions tax were down 2.3% compared to the same period last fiscal year.

Revenue Summary Sheet

	MAJOR REVENUE COLLECTIONS			
	Fiscal Year	Fiscal Year	Variance	Percent
	2012	2011	FY12-FY11	Change
TAXES:				
Income Tax	\$731,174,039	\$570,905,488	\$160,268,551	28.1%
Property Tax (General Fund only)	\$1,038,039,585	\$1,057,439,086	(\$19,399,501)	-1.8%
Transfer Tax (1)	\$51,455,275	\$52,888,684	(\$1,433,409)	-2.7%
Recordation Tax (2)	\$30,372,970	\$31,820,559	(\$1,447,589)	-4.5%
Fuel/Energy Tax	\$112,481,364	\$107,452,774	\$5,028,589	4.7%
Telephone Tax	\$30,265,392	\$31,813,306	(\$1,547,914)	-4.9%
Hotel/Motel Tax	\$11,064,835	\$12,007,935	(\$943,101)	-7.9%
Admissions Tax	\$1,216,808	\$1,245,524	(\$28,716)	-2.3%
MISCELLANEOUS:				
Investment Income (3)	\$25,988	\$310,229	(\$284,241)	-91.6%
<u>TOTAL</u>	\$2,006,096,255	\$1,865,883,586	\$140,212,669	7.5%

SOURCE: Revenue data excluding income taxes from the County's Oracle eBusiness system.

NOTES: (1) Excludes revenue from condominium conversions

- (2) Excludes School CIP and tax premium allocation
- (3) Pooled investment income only